



# Strategy & Architecture

**The majority of technology spend is driven by vendor created demand not the needs of the business. How many technology decisions start with an understanding of the business requirements and not someone's desire to bring in or play with the latest shiny technology bauble?**

**Cloud has changed the whole IT paradigm and its impact is only just starting to be felt. Be under no illusion, the delivery of technology and the roles employed within its realm are all changing. Every dollar spent on technology is now being compared with a cheaper, more dynamic and more cost effective options.**

Contact one of our consultants at Respiro Pty Ltd today to discuss your business requirements.

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## Enterprise Architecture

Enterprise architecture should be the guardian against technology implementation that does not improve a business. but, whilst it can provide a framework to alleviate this, it gets lost in its own navel gazing about what phase each piece of analysis should take place in; does anyone care?

The question to be asked of anyone titling themselves as an Enterprise Architect is how they are improving Technology for the business, if their answer is a particular technology or a particular cloud vendor, then they are probably in the wrong role. Technology for a business is either an enabler for more revenue or a cost to improve efficiency. The Enterprise Architect should know which of those areas they are targeting and be able to justify how and what they are delivering to improve the business.

## Requirements, requirements, requirements

This, TOGAF (The Open Group Architecture Format) does get right in that it has it at the centre of every phase. If you are not putting in the hard work of getting in front of the decision makers and forcing them to define their requirements then how the hell will you define your project a success?

Yes, the deliverables will probably be fudged along the way so that someone can claim some glory but for how long will that veil succeed? How could you ever provide the right solution when you do not know what you are trying to achieve.

## We threw in the shiny bauble but we don't seem to be saving any money!

Having bought the latest widget and announced with great fanfare its deployment, how many organisation are prepared to state whether it has been a success? How many have taken the time to work through the operational process for the new technology and have not just thrown it over the fence as the project budget evaporated? The BAU (Business As Usual) process needs to be considered up-front, more than that its ability to improve the lives of the operational teams and their budgets should be a key factor in the decision making process.

We can rant about the state of Technology deployment all day and often do. We prefer to deliver programs of work that deliver tangible business benefit.